



**#1 Real Estate Team**  
**#1 Real Estate Agent**  
**#1 Real Estate Office**

**In Land Listings, Land Sales and Market Share  
For Commercial, Residential and Farm & Ranch**



# BLVD Real Estate is **#1** in Land Transactions

**292**

**#1** Real Estate Agent in 292  
Combined Counties in Texas  
Terence Burnside - 2019 MLS Ranking (Land)

**6.69%**

**#1** Real Estate Team - Market share  
Terence and Stacie Burnside  
Dominated the 2019 MLS Ranking

**395**

**#1** Real Estate Office  
Out of 395 Brokerages  
BLVD Real Estate - 2019 MLS Ranking

**5,000+**

**#1** Real Estate Agent in Texas  
MLS Stack Rankings in Land Listings, Land Sold and Total Sales,  
Terence Burnside #1 out of 5,000+ Agents

**289%**

YOY Growth – BLVD Real Estate  
2018 Ranked #12 out of 390  
2019 Ranked **#1** out of 395  
2018 vs 2019 MLS Ranking of over 5,000 Agents

**128**

**#1** in 2019 Land Transactions  
Terence and Stacie Burnside  
2019 MLS Ranking

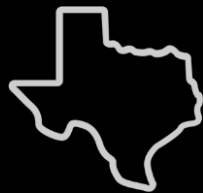


2019 MLS Ranking is based on Residential, Commercial and Farm & Ranch Land Sales for Collin, Hunt and Fannin Counties.  
2019 MLS for Texas Rankings based on 292 Counties in Texas.  
Links can be found on [RealEstateBLVD.com](http://RealEstateBLVD.com)





**SELLING TEXAS ONE ACRE AT A TIME**



# Office Market Share Report

(Ranked by # Listed)

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Rank	Office Name	List Side		
		# Listed	% of Total	Average List Pr (x\$1000)
1	Blvd Real Estate	107	4.77%	14274
2	Coldwell Banker Apex, REALTORS	69	3.08%	34825
3	Keller Williams Realty Allen	64	2.86%	28579
4	RE/MAX Town & Country	44	1.96%	6902
5	Weichert Realtors-Solid Ground	42	1.87%	6258
6	RE/MAX-3D REAL ESTATE	41	1.83%	4977
7	Exit Realty Pinnacle Group	40	1.78%	4157
8	CENTURY 21 Upchurch Real Estat	40	1.78%	3435
9	Keller Williams Realty DPR	39	1.74%	20080
10	FRONTIER PROPERTIES	38	1.71%	13093
11	Ebby Halliday, REALTORS	38	1.71%	2793
12	Sudderth Real Estate, Inc.	37	1.65%	14377
13	Fathom Realty	34	1.52%	9965
14	Diversified Realty Consultants	31	1.38%	1116
15	Keller Williams Prosper Celina	30	1.34%	11568
16	Keller Williams NO. Collin Cty	29	1.29%	4960
17	Ebby Halliday, REALTORS-Coit	28	1.25%	13015
18	North Realty Group	28	1.25%	9717
19	AT Home Texas Real Estate	28	1.25%	5741
20	Bonham Land & Ranches, LLC	27	1.20%	8073
21	Farmersville Real Estate Company	27	1.20%	7703
22	Keller Williams Rockwall	26	1.16%	9280
23	Century 21 First Group	25	1.12%	2616
24	FMI REALTY	23	1.03%	8643
25	Bois d'Arc Realty, Inc.	23	1.03%	5782
26	CENTURY 21 Patterson Agency	22	0.98%	4355
27	Century 21 Harvey Properties	21	0.94%	1734
28	1st Choice Realty	21	0.94%	1581

Office Market Share  
 Land Sales – Collin, Hunt, Fannin  
 Page 1

Office Market Share Report  
(Ranked by # Listed)

Rank	Office Name	List Side			
		# Listed	% of Total	List Pr Volume (x\$1000)	Average List Pr (x\$1000)
393	Sulkin Holmes Realty	1	0.04%	4	4
394	Metroplex Real Estate Group	1	0.04%	2	2
395	RE/MAX Properties	1	0.04%	0	0
Totals		2,241		794660	425

Office Market Share  
Land Sales – Collin, Hunt, Fannin  
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# Agent Market Share Report

(Ranked by Total Sides)

Rank	Agent Name (Agent ID)	(a) Sell Side				(b) List Side				(c) Total Sides			
		# Sold	% of Total	Volume (x\$1000)	Average Sale Pr (x\$1000)	# Listed	% of Total	Volume (x\$1000)	Average Sale Pr (x\$1000)	# Sides	% of Total	Volume (x\$1000)	Average Sale Pr (x\$1000)
1	Terence Burnside (0704196)	39	4.39%	4771	122	68	6.64%	7969	117	107	5.59%	12740	119
2	Alisha Moss (0455623)	14	1.57%	1546	110	16	1.56%	1245	78	30	1.57%	2792	93
3	Jason Northcutt (0669693)	5	0.56%	480	96	20	1.95%	2578	129	25	1.31%	3057	122
4	Houston Pitts (0695324)	10	1.12%	786	79	15	1.46%	695	46	25	1.31%	1481	59
5	Cecilia Hampton (0628336)	1	0.11%	450	450	21	2.05%	2159	103	22	1.15%	2609	119
6	Stacie Burnside (0524189)	3	0.34%	336	112	18	1.76%	1325	74	21	1.10%	1660	79
7	Anthony Butcher (0573613)	7	0.79%	391	56	14	1.37%	632	45	21	1.10%	1023	49
8	Mark Moss (0580821)	5	0.56%	970	194	15	1.46%	2324	155	20	1.05%	3295	165
9	Tiantian Chen (0701380)	20	2.12%	1709	85	0	0.00%	0	0	20	1.05%	1709	85
10	Earnest Upchurch (0435655)	5	0.56%	452	86	13	1.25%	617	51	18	0.94%	1089	60
11	Tonya Mercer (0533818)	8	0.90%	896	112	8	0.78%	976	122	16	0.84%	1872	117
12	Joanna Arnwine-Combs (0539674)	5	0.56%	1119	224	10	0.98%	2076	208	15	0.78%	3195	213
13	Greg Walker (0687450)	6	0.67%	192	32	9	0.88%	371	41	15	0.78%	565	38
14	Stuart Hall (0615059)	5	0.56%	955	191	5	0.49%	461	83	13	0.63%	1419	186
15	Margaret Oden (0635703)	6	0.67%	186	31	7	0.68%	43	6	13	0.68%	229	18
16	Oscar Garcia (0565087)	7	0.79%	74	11	6	0.59%	51	8	13	0.68%	125	10
17	Genevieve Golden (0603993)	6	0.67%	1432	239	6	0.59%	535	89	12	0.63%	1967	164
18	Amanda Stewart (0695824)	7	0.79%	841	120	5	0.49%	361	72	12	0.63%	1202	100
19	Matt Wandersee (0636437)	5	0.56%	55	10	6	0.59%	85	14	11	0.58%	135	12
20	Kathy Hobbs (0417256)	1	0.11%	130	130	9	0.88%	929	103	10	0.52%	1059	106
21	Stenson Sanders (0625835)	3	0.34%	227	76	7	0.68%	675	96	10	0.52%	902	90
22	Thomas Banks (0555016)	5	0.56%	3322	664	4	0.39%	1961	490	9	0.47%	5282	587
23	Pam Matlock (0526439)	0	0.00%	0	0	9	0.88%	3936	437	9	0.47%	3936	437
24	Glenda Neel (0414733)	1	0.11%	420	420	8	0.78%	2538	317	9	0.47%	2958	329
25	Randal Shinn (0568499)	3	0.34%	547	182	6	0.59%	1239	207	9	0.47%	1786	198

Agent Market Share  
Land Sales – Collin, Hunt, Fannin  
Page 1

## Agent Market Share Report

(Ranked by Total Sides)

Rank	Agent Name (Agent ID)	(a) Sell Side				(b) List Side				(c) Total Sides			
		# Sold	% of Total	Volume (x\$1000)	Average Sale Pr (x\$1000)	# Listed	% of Total	Volume (x\$1000)	Average Sale Pr (x\$1000)	# Sides	% of Total	Volume (x\$1000)	Average Sale Pr (x\$1000)
826	Joel Betancourth (0562283)	1	0.11%	11	11	0	0.00%	0	0	1	0.05%	11	11
827	Alex Hammons (0682258)	1	0.11%	9	9	0	0.00%	0	0	1	0.05%	9	9
828	Lisa Parker (0510601)	0	0.00%	0	0	1	0.10%	9	9	1	0.05%	9	9
829	Brett Harwell (0612565)	1	0.11%	9	9	0	0.00%	0	0	1	0.05%	9	9
830	Gilbert Santana (0537654)	1	0.11%	9	9	0	0.00%	0	0	1	0.05%	9	9
831	Kimberly Karanouh (0577715)	1	0.11%	8	8	0	0.00%	0	0	1	0.05%	8	8
832	Candice Jimenez (0687362)	1	0.11%	7	7	0	0.00%	0	0	1	0.05%	7	7
833	Roberta Torres (0642931)	1	0.11%	7	7	0	0.00%	0	0	1	0.05%	7	7
834	Regina Edwards (0674948)	1	0.11%	6	6	0	0.00%	0	0	1	0.05%	6	6
835	Daniel Cano (0673095)	1	0.11%	6	6	0	0.00%	0	0	1	0.05%	6	6
836	Tricia Green (0469802)	1	0.11%	5	5	0	0.00%	0	0	1	0.05%	5	5
837	Meredith Layton (0134131)	0	0.00%	0	0	1	0.10%	5	5	1	0.05%	5	5
838	Julita Hammons (0704595)	0	0.00%	0	0	1	0.10%	5	5	1	0.05%	5	5
839	Alyssa Hendrick (0606025)	0	0.00%	0	0	1	0.10%	3	3	1	0.05%	3	3
840	Frances Egan (0419323)	1	0.11%	3	3	0	0.00%	0	0	1	0.05%	3	3
841	John Walker (0402673)	0	0.00%	0	0	1	0.10%	3	3	1	0.05%	3	3
842	Aglae Gonzalez (0689442)	1	0.11%	3	3	0	0.00%	0	0	1	0.05%	3	3
<b>Totals</b>		<b>889</b>		<b>158523</b>	<b>131</b>	<b>1024</b>		<b>172502</b>	<b>108</b>	<b>1913</b>		<b>331025</b>	<b>195</b>

Agent Market Share  
Land Sales – Collin, Hunt, Fannin  
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**Criteria:**

Property Type is 'Lots & Acreage'

Property Sub Type is one of 'LND-Commercial', 'LND-Farm/Ranch', 'LND-Residential'

County is one of 'Collin', 'Fannin', 'Hunt'

Close Date is 01/01/2019 to 12/31/2019

# Agent Market Share Report

(Ranked by Total Sides)

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Rank	Agent Name (Agent ID)	(a) Sell Side				(b) List Side				(c) Total Sides			
		# Sold	% of Total	Volume (x\$1000)	Average Sale Pr (x\$1000)	# Listed	% of Total	Volume (x\$1000)	Average Sale Pr (x\$1000)	# Sides	% of Total	Volume (x\$1000)	Average Sale Pr (x\$1000)
1	Terence Burnside (0704196)	39	0.53%	4771	122	70	0.82%	8129	116	109	0.68%	12899	118
2	Julie Teel (0380798)	6	0.08%	405	67	76	0.89%	3850	51	82	0.52%	4255	52
3	Cindy Valley (0267232)	25	0.34%	144	6	40	0.47%	243	6	65	0.41%	386	6
4	Paul Lewis (0334033)	23	0.31%	975	42	38	0.45%	1485	39	61	0.38%	2460	40
5	Ginger Trimble Knox (0527276)	21	0.28%	3057	146	38	0.45%	2922	77	59	0.37%	5978	101
6	Frank Roberts (0524424)	4	0.05%	4338	1084	51	0.60%	13547	266	55	0.35%	17885	325
7	Carol Doughty (0377402)	27	0.37%	1471	54	27	0.32%	1471	54	54	0.34%	2942	54
8	Matt Milligan (0500456)	11	0.15%	3198	291	38	0.45%	7897	208	49	0.31%	11095	226
9	Nancy Hardwick (0412274)	19	0.26%	1387	73	30	0.35%	2385	80	49	0.31%	3772	77
10	James Bransom (0346747)	20	0.27%	1057	52	25	0.29%	1150	62	45	0.28%	2596	58
11	John Teel (0578414)	19	0.26%	1537	81	25	0.29%	786	31	44	0.28%	2322	53
12	James Walker (0535226)	25	0.34%	993	40	19	0.22%	629	33	44	0.28%	1622	37
13	Mike Caraway (0539125)	8	0.11%	3202	400	24	0.28%	1205	104	41	0.26%	7498	176
14	Terri Jones (0152137)	18	0.24%	3020	168	33	0.27%	4053	176	41	0.26%	7072	172
15	Bernadine Neff Anderson (0585673)	14	0.19%	983	70	26	0.30%	1628	63	40	0.25%	2611	65
16	Paula Donaho (0499946)	19	0.26%	1024	54	21	0.25%	1265	60	40	0.25%	2289	57
17	Brett Hess (0524118)	12	0.16%	3370	281	27	0.32%	3330	123	39	0.24%	6700	172
18	Genevieve Golden (0603993)	17	0.23%	8122	185	22	0.26%	2453	111	39	0.24%	5605	144
19	Laura Adkinson (0530347)	18	0.24%	1204	67	21	0.25%	1457	69	39	0.24%	2661	68
20	Buck Gentry (0416423)	16	0.22%	3316	207	22	0.26%	3747	170	38	0.24%	7063	186
21	David Wilson (0464508)	17	0.23%	1222	72	21	0.25%	2354	112	38	0.24%	3576	94
22	Melissa McClain (0526763)	15	0.20%	1248	83	21	0.25%	1312	62	36	0.23%	2560	71
23	Michael Evans (0493781)	15	0.20%	752	50	21	0.25%	943	45	36	0.23%	1696	47
24	Rodney Powell (0493736)	8	0.11%	214	27	28	0.33%	738	26	36	0.23%	952	26
25	Lacey Ogburn (0674345)	33	0.45%	1783	54	2	0.02%	49	24	35	0.22%	1832	52

Agent Market Share  
Land Sales – 292 Counties in Texas

Page 1



## Agent Market Share Report

(Ranked by Total Sides)

Rank	Agent Name (Agent ID)	(a) Sell Side				(b) List Side				(c) Total Sides			
		# Sold	% of Total	Volume (x\$1000)	Average Sale Pr (x\$1000)	# Listed	% of Total	Volume (x\$1000)	Average Sale Pr (x\$1000)	# Sides	% of Total	Volume (x\$1000)	Average Sale Pr (x\$1000)
4976	Paul Infinger (0509953)	1	0.01%	35	35	0	0.00%	0	0	1	0.01%	35	35
4977	Harvey Chavez (0685031)	1	0.01%	35	35	0	0.00%	0	0	1	0.01%	35	35
4978	Debra Taylor (0645973)	0	0.00%	0	0	1	0.01%	35	35	1	0.01%	35	35
4979	Sedrick Dennis (0682185)	1	0.01%	35	35	0	0.00%	0	0	1	0.01%	35	35
4980	Luis Martinez (0519938)	1	0.01%	35	35	0	0.00%	0	0	1	0.01%	35	35
4981	Abigail Gonzales-Rojas (0697288)	1	0.01%	35	35	0	0.00%	0	0	1	0.01%	35	35
4982	Max Stedman (0599540)	0	0.00%	0	0	1	0.01%	35	35	1	0.01%	35	35
4983	Amy Wolf (0695772)	0	0.00%	0	0	1	0.01%	35	35	1	0.01%	35	35
4984	Kimberly Rhew (0473738)	0	0.00%	0	0	1	0.01%	35	35	1	0.01%	35	35
4985	Marvin Jolly (0481620)	0	0.00%	0	0	1	0.01%	35	35	1	0.01%	35	35
4986	Ryan Barnett (0662145)	1	0.01%	35	35	0	0.00%	0	0	1	0.01%	35	35
4987	Bridges Ballowe (0147836)	1	0.01%	35	35	0	0.00%	0	0	1	0.01%	35	35
4988	Jack Yanti (0453158)	1	0.01%	35	35	0	0.00%	0	0	1	0.01%	35	35
4989	Carly Tomez (0791093)	1	0.01%	35	35	0	0.00%	0	0	1	0.01%	35	35
4990	Yvonne Rice (0378631)	0	0.00%	0	0	1	0.01%	35	35	1	0.01%	35	35
4991	Lisa Elkins (0447326)	0	0.00%	0	0	1	0.01%	35	35	1	0.01%	35	35
4992	Leah Cicirello (0703901)	0	0.00%	0	0	1	0.01%	35	35	1	0.01%	35	35
4993	Christie Hayes (0516589)	1	0.01%	35	35	0	0.00%	0	0	1	0.01%	35	35
4994	Lynette Livingston (0477501)	0	0.00%	0	0	1	0.01%	35	35	1	0.01%	35	35
4995	Ruth Banda Robles (0464240)	0	0.00%	0	0	1	0.01%	35	35	1	0.01%	35	35
4996	Saber Mohsene (0463625)	0	0.00%	0	0	1	0.01%	35	35	1	0.01%	35	35
4997	Carrie Daniels (0478290)	1	0.01%	35	35	0	0.00%	0	0	1	0.01%	35	35
4998	Amy Underwood (0550562)	0	0.00%	0	0	1	0.01%	35	35	1	0.01%	35	35
4999	Lashanda Scott (0660101)	1	0.01%	35	35	0	0.00%	0	0	1	0.01%	35	35
5000	Lamar Jostes (0393986)	0	0.00%	0	0	1	0.01%	35	35	1	0.01%	35	35
<b>Totals</b>		<b>7382</b>		<b>1278164</b>	<b>134</b>	<b>8537</b>		<b>1387186</b>	<b>117</b>	<b>15919</b>		<b>2665350</b>	<b>186</b>

Agent Market Share  
Land Sales – 292 Counties in Texas  
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# Agent Market Share Report

(Ranked by Total Sides)

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Rank	Agent Name (Agent ID)	(a) Sell Side				(b) List Side				(c) Total Sides			
		# Sold	% of Total	Volume (x\$1000)	Average Sale Pr (x\$1000)	# Listed	% of Total	Volume (x\$1000)	Average Sale Pr (x\$1000)	# Sides	% of Total	Volume (x\$1000)	Average Sale Pr (x\$1000)
Property Type is 'Lots & Acreage'													
Property Sub Type is one of 'LND-Commercial', 'LND-Farm/Ranch', 'LND-Residential'													
County is in this list (click to view)													
'Anderson', 'Andrews', 'Angelina', 'Aransas', 'Archer', 'Armstrong', 'Atascosa', 'Austin', 'Bailey', 'Bandera', 'Bastrop', 'Baylor', 'Bee', 'Bell', 'Bexar', 'Blanco', 'Borden', 'Bosque', 'Bowie', 'Brazoria', 'Brazos', 'Brewster', 'Briscoe', 'Brooks', 'Brown', 'Burleson', 'Burnet', 'Caldwell', 'Calhoun', 'Callahan', 'Cameron', 'Camp', 'Carson', 'Cass', 'Castro', 'Chambers', 'Cherokee', 'Childress', 'Clay', 'Cochran', 'Coke', 'Coleman', 'Collin', 'Collingsworth', 'Colorado', 'Comal', 'Comanche', 'Concho', 'Cooke', 'Coryell', 'Cottle', 'Crane', 'Crockett', 'Crosby', 'Culberson', 'Dallam', 'Dallas', 'Dawson', 'Deaf Smith', 'Delta', 'Denton', 'Dewitt', 'Dickens', 'Dimmit', 'Donley', 'Duval', 'Eastland', 'Ector', 'Echavarría', 'El Paso', 'Elis', 'Erath', 'Falls', 'Fannin', 'Fayette', 'Fisher', 'Floyd', 'Foard', 'Fort Bend', 'Franklin', 'Freestone', 'Frio', 'Gaines', 'Galveston', 'Garza', 'Gillespie', 'Glasscock', 'Goliad', 'Gonzales', 'Gray', 'Gregg', 'Grimes', 'Guadalupe', 'Hale', 'Hall', 'Hamilton', 'Harris', 'Hardeman', 'Hardin', 'Harris', 'Hartley', 'Haskell', 'Hays', 'Hempfling', 'Henderson', 'Hidalgo', 'Hill', 'Hockley', 'Hood', 'Hopkins', 'Houston', 'Howard', 'Hudspeth', 'Hunt', 'Hutchinson', 'Irion', 'Jack', 'Jackson', 'Jasper', 'Jeff Davis', 'Jefferson', 'Jim Hogg', 'Jim Wells', 'Jones', 'Karnes', 'Kaufman', 'Kendall', 'Kenedy', 'Kent', 'Kerr', 'Kimble', 'King', 'Kinney', 'Kleberg', 'Knox', 'La Salle', 'Lamar', 'Lamb', 'Lampasas', 'Lavaca', 'Lee', 'Leon', 'Liberty', 'Limestone', 'Lipscomb', 'Live Oak', 'Llano', 'Loving', 'Lubbock', 'Lynn', 'Madison', 'Marion', 'Martin', 'Mason', 'Matagorda', 'Maverick', 'McCulloch', 'McLennan', 'McMullen', 'Medina', 'Menard', 'Midland', 'Milam', 'Mills', 'Mitchell', 'Montague', 'Montgomery', 'Moore', 'Morris', 'Motley', 'Nacogdoches', 'Navarro', 'Newton', 'Nolan', 'Nueces', 'Ochiltree', 'Oldham', 'Orange', 'Outside of the US', 'Panola', 'Parker', 'Parmer', 'Pecos', 'Polk', 'Potter', 'Presidio', 'Rains', 'Randall', 'Reagan', 'Real', 'Red River', 'Reeves', 'Refugio', 'Roberts', 'Robertson', 'Rockwall', 'Runnels', 'Rusk', 'Sabine', 'San Augustine', 'San Jacinto', 'San Patricio', 'San Saba', 'Schleicher', 'Scurry', 'Shackelford', 'Shelby', 'Sherman', 'Smith', 'Somervell', 'Starr', 'State of Alabama', 'State of Alaska', 'State of Arizona', 'State of Arkansas', 'State of California', 'State of Colorado', 'State of Connecticut', 'State of Florida', 'State of Georgia', 'State of Idaho', 'State of Illinois', 'State													

Agent Market Share  
 Land Sales – 292 Counties in Texas  
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## Agent Market Share Report

(Ranked by Total Sides)

Rank	Agent Name (Agent ID)	(a) Sell Side				(b) List Side				(c) Total Sides			
		# Sold	% of Total	Volume (x\$1000)	Average Sale Pr (x\$1000)	# Listed	% of Total	Volume (x\$1000)	Average Sale Pr (x\$1000)	# Sides	% of Total	Volume (x\$1000)	Average Sale Pr (x\$1000)
	of Indiana', 'State of Kansas', 'State of Kentucky', 'State of Louisiana', 'State of Maine', 'State of Maryland', 'State of Massachusetts', 'State of Michigan', 'State of Minnesota', 'State of Mississippi', 'State of Missouri', 'State of Montana', 'State of Nevada', 'State of New Jersey', 'State of New Mexico', 'State of New York', 'State of North Carolina', 'State of North Dakota', 'State of Ohio', 'State of Oklahoma', 'State of Oregon', 'State of Pennsylvania', 'State of South Dakota', 'State of Tennessee', 'State of Virginia', 'State of Washington', 'State of West Virginia', 'State of Wisconsin', 'State of Wyoming', 'Stephens', 'Sterling', 'Stonewall', 'Sutton', 'Swisher', 'Tarrant', 'Taylor', 'Terrell', 'Terry', 'Throckmorton', 'Titus', 'Tom Green', 'Travis', 'Trinity', 'Tyler', 'Upshur', 'Upton', 'Uvalde', 'Val Verde', 'Van Zandt', 'Victoria', 'Walker', 'Waller', 'Ward', 'Washington', 'Webb', 'Wharton', 'Wheeler', 'Wichita', 'Wilbarger', 'Wills', 'Wolfe', 'Williamson', 'Wilson', 'Winkler', 'Wise', 'Wood', 'Yoakum', 'Young', 'Zapata', 'Zavala'												

Agent Market Share

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Close Date is 01/01/2019 to 12/31/2019